

ICDP - Top 50 European Dealer Groups - 2023												
2022 Rank	2023 European ranking #		Group	Home Country	Key European Operating Markets other than home location	No. of brands	No of franchise points	Turnover in € bn	New wholesale vehicles	New retail vehicles	Used vehicles	Total Vehicles
	Ranking #	Group										
1	1	Emil Frey	Switzerland	France, Germany, Netherlands, CEE	49	1038	17,000	120 000	300 000	180 000	600 000	
2	2	Penske Automotive (European Operations only)	USA	Germany, Italy, Spain, UK	22	238	€ 10,095		87 971	149 508	237 479	
5	3	I.A. Hedin Bil	Sweden	Belgium, Czechia, Finland, Germany, Hungary, Netherlands, Slovakia, Switzerland, UK	44	500	€ 7,12	54 205	87 814	76 427	218 446	
11	4	Van Mossel Autogroep	Netherlands	Belgium, Luxembourg, Germany, France, UK	43	365	5,827	6 000	100 000	71 000	177 000	
3	5	Arnold Clark	UK		29	181	5,705		53 004	187 735	240 739	
6	6	Inchcape Europe (note UK Retail sold to Group 1 Automotive US on 01/08/2024)	UK	Belgium, Baltics, CEE, Finland, Greece, Luxembourg, UK	17	118	5,481	57 000	70 000	56 000	183 000	
7	7	Vertu	UK		31	186	5,423		101 332	86 437	187 769	
9	8	AMAG	Switzerland		8	180	5,351	34 600	57 000	50 000	141 600	
13	9	D'leteren Auto	Belgium		11	36	€ 5,297	92 834	33 289	3 843	129 966	
4	10	Lookers	Canada	Ireland	34	155	5,284		97 218	80 880	178 098	
8	11	Pon Automotive	Netherlands		12	25	5,046	72 595	24 158	15 698	112 451	
10	12	Pendragon (acquired by Lithia (USA) effective 31/01/2024)	UK		24	177	4,579		54 000	98 000	152 000	
14	13	Marshall Motor Group (subsidiary of Constellation Automotive Holdings)	UK		25	156	4,218		59 000	75 000	134 000	
18	14	Cosmobilis/Bymyc	France	Switzerland, Italy, Spain, Belgium	25	165	3,440		63 124	50 161	113 285	
12	15	MoellerBil	Norway	Baltics	6	68	€ 3,391	9 416	34 758	32 141	76 315	
15	16	Bilia	Sweden	Belgium, Luxembourg, Norway	21	285	€ 3,324		44 234	45 806	90 040	
19	17	Semler Gruppen	Denmark	Sweden, Baltics	11	68	3,208	42 389	30 620	26 793	99 802	
16	18	Louwman	Netherlands	Czech Rep, Sweden	23	85	€ 3,000	38 158	22 315	19 048	79 521	
17	19	Group 1 Automotive	USA	UK	16	77	€ 2,822		32 757	42 039	74 796	
23	20	Feser, Graf & Co. Automobilholding GmbH	Germany		16	82	2,751		48 000	37 000	85 000	
20	21	AVAG SE Holding	Germany	Austria, Croatia, Hungary, Slovenia	26	202	2,676		49 778	55 678	105 456	
24	22	Gottfried Schultz GmbH & Co. KG	Germany		9	68	2,566		40 864	29 721	70 585	
25	23	Maurin	France	Belgium, Spain	21	207	2,500		44 843	26 500	71 343	
21	24	Gueudet 1880	France		14	145	2,412		47 131	47 997	95 128	
27	25	Salvador Caetano (European operations)	Portugal	Denmark, Spain, Sweden	22	204	2,203	62 713	45 415	26 129	134 257	
26	26	Jardine Motors UK (taken over by Lithia Motors & Driveway 16/03/2023)	USA	UK	15	74	€ 2,172		24 059	19 219	43 278	
30	27	RCM	France	Belgium, Czech Rep, Switzerland, UK	6	121	2,150		28 875	21 698	50 573	
31	28	Autotorino	Italy		19	171	2,137		34 905	28 611	63 516	
34	29	Bernard	France		16	128	2,001		36 500	35 000	71 500	
32	30	Eden Auto	France		18	171	1,960		46 709	37 923	84 632	
40	31	Merbag Holding	Switzerland	Austria, Germany, Italy, Luxembourg	5	84	1,955		21 000	15 000	36 000	
29	32	Veho	Finland	Latvia	6	34	1,954	2 906	14 979	14 891	32 776	
33	33	Senger Group GmbH	Germany		19	102	1,908		22 690	16 944	39 634	
36	34	Chopard	France		16	121	1,837		34 250	30 400	64 650	

22	35	Bertel O Steen	Norway		15	114	1,834	12 205	11 244	14 639	38 088
42	36	Greenhous	UK		9	22	1,717		51 897	2 108	54 005
41	37	Alphartis (AHG-Gruppe, BHG-Gruppe, Martin GmbH)	Germany		12	78	1,703		22 100	19 300	41 400
45	38	Avemo	Germany		6	38	1,681		21 467	19 357	40 824
49	39	BPM	France	Switzerland, Monaco	25	177	1,630		16 000	15 000	31 000
28	40	JCT600	UK		17	45	1,625		22 000	18 500	40 500
43	41	GCA Groupe	France	Belgium	15	117	1,620		33 430	25 809	59 239
37	42	Pappas Holding	Austria	Hungary, Bulgaria, Switzerland	16	140	1,584		20 411	10 134	30 545
38	43	Stoneacre Group	UK		25	152	1,559		24 581	31 532	56 113
39	44	Listers	UK		18	59	1,510		25 405	18 358	43 762
35	45	Car Avenue	France	Belgium, Luxembourg, Switzerland	29	130	1,500		29 000	20 000	49 000
59	46	Lei Shing Hong (LSH Auto UK & SternAuto Germany)	Hong Kong	Germany, UK	7	59	1,472		11 251	15 674	26 925
48	47	Scherer Gruppe	Germany		8	75	1,449		16 231	17 025	33 256
46	48	Quadis	Spain		34	154	1,442		27 358	10 259	37 617
44	49	Fahrzeug-Werke LUEG AG	Germany	Switzerland	8	44	1,414		13 941	9 495	23 436
51	50	Broekhuis Groep	Netherlands		18	116	1,383		20 404	25 806	46 210

Non-movers	Average Top 50			19	151	3,278		45 186	41 244	98 531
More than +5	Average Top 10			29	300	7,258		98 763	94 183	229 410
More than -5	Average Top 25			22	200	4,829		65 145	62 782	151 523
	Average #11-25			18	134	3,209		42 733	41 847	99 599
	Average #26-50			15	101	1,728		25 227	19 707	45 539

NOTE THAT SOME DATA HAS BEEN ESTIMATED OR INCOMPLETE* HIGHLIGHTED IN RED FONT