

2022 Guide to Europe's biggest dealers

Rank	Company	Home Country	Brands	Franchise points	New wholesale vehicles	New retail vehicles	Used vehicles	Total vehicles	2021 revenue in € bn
1	Emil Frey	Switzerland	44	895	111,000	250,000	220,000	581,000	15.00
2	Penske Automotive (Europe)	USA	23	159		70,056	177,494	247,550	7.76
3	Arnold Clark	UK	28	189		56,780	224,071	280,851	5.50
4	Inchcape Europe	UK	17	127	60,000	56,000	53,000	169,000	5.16
5	Lookers	UK	33	144		89,967	83,141	173,108	4.70
6	Vertu	UK	29	152		67,061	77,126	144,187	4.19
7	Pendragon	UK	20	149		52,682	98,377	151,059	4.00
8	AMAG	Switzerland	8	202	32,000	47,000	32,000	111,000	3.98
9	Pon Automotive	Netherlands	10	24	64,336	21,645	9,171	95,152	3.95
10	Marshall Motor Group	UK	27	180		55,000	60,000	115,000	3.77
11	Van Mossel Automotive	Netherlands	32	327	1,500	71,500	59,000	132,000	3.61
12	MoellerBil	Norway	5	68	53,428	39,363	28,832	121,623	3.56
13	Bilia	Sweden	12	154		47,784	51,806	99,590	3.50
14	I.A. Hedin Bil	Sweden	35	380	21,462	67,566	36,092	125,120	3.40
15	D'leteren Auto	Belgium	9	19	82,576	8,620	2,027	93,223	3.24
16	AVAG Holding	Germany	19	196		58,637	58,817	117,454	2.36
17	Semler Gruppen	Denmark	11	47	37,743	23,179	21,700	82,622	2.35
18	Louwman	Netherlands	18	72	34,700	17,504	19,157	71,361	2.30
19	Group 1 Automotive	UK	16	80		27,861	51,144	79,005	2.24
20	Bertel O Steen	Norway	9	115	10,790	10,367	14,068	37,592	2.24
21	BymyCar	France	22	145		39,672	43,122	82,794	1.98
22	Gottfried Schultz	Germany	9	63		32,032	27,784	59,816	1.92
23	Jardine Motors Group	UK	13	45		22,557	21,998	44,555	1.87
24	Gueudet	France	15	142		40,779	47,752	88,531	1.71
25	Car Avenue	France	26	123		40,000	36,000	80,000	1.700
26	Pappas Holding	Austria	16	115		23,000	13,000	36,000	1.695
27	Salvador Caetano	Portugal	19	112	13,499	36,696	29,585	79,780	1.67
28	Feser, Graf & Co.	Germany	14	71		30,485	30,160	60,645	1.63
29	Maurin	France	22	173		38,800	26,500	65,300	1.60
30	Merbag	Switzerland	6	75		20,188	13,063	33,250	1.58
31	Senger Group	Germany	15	117		18,000	19,000	37,000	1.55
32	JCT600	UK	22	50		23,000	22,000	45,000	1.52
33	Chopard Lallier	France	13	90		44,000	37,000	70,000	1.513
34	Bernard	France	12	88		35,625	35,665	71,290	1.512
35	Veho	Finland	3	34	2,695	12,504	15,402	30,601	1.41
36	Autotorino	Italy	16	121		31,782	24,402	56,184	1.40
37	Lei Shing Hong	Germany	5	50		10,504	19,168	29,672	1.37
38	RCM	France	6	110		24,062	22,189	46,251	1.35
39	Greenhous	UK	5	8		58,197	2,452	60,649	1.30
40	Fahrzeug-Werke Lueg	Germany	6	41		14,185	12,084	26,269	1.29
41	Alphartis/AHG	Germany	11	63		20,600	19,300	39,900	1.19
42	Listers	UK	18	55		21,500	19,600	41,100	1.146
43	Eden Auto	France	16	145		35,100	34,800	69,900	1.145
44	Stoneacre Group	UK	25	135		20,769	23,501	44,270	1.13
45	GCA Groupe	France	11	105		26,078	30,276	56,354	1.10
46	Quadis	Spain	30	133		21,631	11,162	32,793	1.09
47	Weller Gruppe	Germany	6	50		15,111	23,055	38,166	1.04
48	K Auto	Finland	7	46	7,425	11,492	15,585	34,502	1.028
49	Broekhuis Groep	Netherlands	17	71		16,187	23,528	39,715	1.025
50	Scherer Gruppe	Germany	8	66		18,147	17,003	35,150	1.023

Source: ICDP (includes estimates)

* Fahrzeug-Werke Lueg volumes exclude Swiss operations