

ICDP - Top 50 European Dealer Groups - 2020

2019 Rank	2020 Rank	Group	Home Country	No. of brands	No of franchise points	Turnover in € bn	New wholesale vehicles	New retail vehicles	Used vehicles	Total Vehicles
1	1	Emil Frey	Switzerland	44	816	13,000	125 000	250 000	180 000	555 000
2	2	Penske Automotive (Europe)	USA	23	162	5,818		69 225	161 947	231 172
6	3	Inchcape Europe	UK	17	152	4,645	40 000	80 000	70 000	190 000
5	4	Arnold Clark	UK	27	191	4,273		46 509	204 627	251 136
3	5	Lookers	UK	32	150	4,163		86 555	78 341	164 896
17	6	Pon Holdings	Netherlands	10	38	4,058	74 824	22 860	18 088	115 772
7	7	AMAG	Switzerland	8	187	3,736	30 350	45 000	31 350	106 700
10	8	MoellerBil	Norway	5	71	3,335	14 087	39 389	31 863	85 339
4	9	Pendragon	UK	20	142	3,290		56 804	91 865	148 669
8	10	D'leteren Auto	Belgium	9	21	3,216	96 010	9 292	1 809	107 111
9	11	Vertu	UK	26	149	2,867		59 817	61 710	121 527
11	12	Bilia	Sweden	7	137	2,866		43 308	51 847	95 155
13	13	I.A. Hedin Bil	Sweden	32	340	2,615		46 142	35 327	81 469
16	14	Van Mossel Automotive Group	Netherlands, Belgium	32	176	2,583	2 200	61 000	43 000	106 200
12	15	Marshall Motor Group	UK	21	113	2,424		42 934	44 505	87 439
14	16	AVAG Holding	Germany	21	180	2,146		51 044	61 010	112 054
19	17	Semler Gruppen	Denmark	8	38	2,039	34 570	19 445	18 900	72 915
21	18	Gottfried Schultz	Germany	9	63	2,018		35 085	35 895	70 980
20	19	Louwman	Netherlands, Czech Rep, Sweden	17	74	2,000	33 172	15 983	16 186	65 341
27	20	Bertel O Steen	Norway	7	112	1,796	10 790	10 367	14 068	35 225
18	21	Group 1 Automotive	UK (subsidiary of Group 1 USA)	15	71	1,729		30 992	44 742	75 734
24	22	BymyCar	France	21	117	1,630		37 816	35 744	73 560
25	23	Senger Group GmbH	Germany	13	83	1,614		18 883	16 585	35 468
22	24	Guedet	France	14	157	1,600		42 633	27 727	70 360
15	25	Jardine Motors UK	UK	13	45	1,528		22 399	19 373	41 772
33	26	Feser, Graf & Co. Automobilholding GmbH	Germany	11	66	1,490		30 077	30 984	61 061
26	27	Pappas Holding	Austria (Hungary, Bulgaria)	16	89	1,465		21 000	12 000	33 011
23	28	Salvador Caetano (Caetano Retail, Ibericar Iberia only)	Portugal	22	120	1,457	10 726	44 404	28 390	83 520
36	29	Maurin	France	21	131	1,440		35 400	23 000	58 400
32	30	Merbag (Mercedes-Benz Automobiles - Retail SA)	Switzerland, Italy, Luxembourg, Austria	6	100	1,412		16 150	10 450	26 600
28	31	Car Avenue	France (Belgium, Luxembourg, Switzerland)	22	121	1,400		37 000	32 000	69 000
37	32	Chopard Lallier	France	9	80	1,358		32 810	18 135	50 945
30	33	Bernard	France	10	75	1,354		36 970	32 841	69 811
29	34	Lei Shing Hong (LSH UK/Stern Auto Gruppe)	Germany, UK	5	55	1,295		12 560	15 478	28 038
35	35	Greenhous	UK	9	9	1,260		52 453	2 253	54 706
31	36	JCT600	UK	25	53	1,257		20 000	21 000	41 000
34	37	Listers	UK	18	49	1,146		21 500	19 600	41 100
50	38	AHG-Gruppe	Germany	10	62	1,143		19 100	20 800	39 900
40	39	Autotorino	Italy	16	112	1,118		24 640	20 680	45 320
45	40	Veho Oy Ab	Finland	5	39	1,112	4 775	9 645	15 449	29 869
43	41	Stoneacre Group	UK	25	125	1,079		21 658	21 552	43 210
42	42	RCM	France	6	86	1,077		21 621	18 666	40 287
44	43	Fahrzeug-Werke LUEG AG	Germany	7	35	1,045		13 027	12 082	25 109
41	44	Quadis	Spain	30	129	1,011		23 137	10 558	33 695
48	45	Eden Auto	France	15	111	1,010		33 986	33 226	67 212
47	46	Scherer Gruppe	Germany	8	70	0,993		15 459	17 944	33 403
51	47	Löhr Gruppe	Germany	7	37	0,953		16 303	15 401	31 704
44	48	Broekhuis Groep	Netherlands	11	31	0,947		17 288	22 376	39 664
54	49	Weller Gruppe	Germany	6	41	0,928		11 961	20 851	32 812
58	50	K Auto	Finland	7	46	0,893	997	10 331	11 644	22 972
		Total Top 50		778	5 657	110,630	477 501	1 841 962	1 883 869	4 203 343

In red font : some datas has been estimated